

Region IV Performance Report Trends

Member Payments (% of Minimum Goal)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Year Total	Goal	Members Per Club	PerCent Growth
2017-18	1	4	32	40										35165		
2016-17	2	3	32	39	43	44	45	49	79	86	88	91	33989	37254	17.6	-5.6%
2015-16	2	3	30	41	44	45	48	51	80	90	92	96	36009	37411	18.2	-0.4%
2014-15	2	3	29	40	44	45	47	51	81	90	93	98	36164	37085	18.4	0.7%
2013-14	1	3	30	43	45	46	48	51	82	93	96	99	35902	36062	18.7	3.1%
2012-13	1	3	31	42	45	46	49	52	81	94	96	101	34839	34632	18.4	3.6%
2011-12	1	3	29	39	43	44	47	54	82	92	95	98	33620	34258	18.2	
4 Yr Ave	2	3	31	40	44	45	47	50	80	89	91	95			18.1	-1.8%
Ave.	1	3	30	41	44	45	47	51	81	91	93	97			18.2	0.3%

Number of Paid Clubs

Year	July 1 base	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Distinguished Goal	Suspended	Chartered
2017-18	943	863									975	26 (to-date)	8 (to-date)
2016-17	962	881	908	913	917	934	948	896	914	937	994	52	28
2015-16	973	883	897	909	925	933	958	890	915	949	1004	39	44
2014-15	954	853	883	896	912	928	949	884	911	957	985	34	55
2013-14	939	910	922	923	931	938	945	886	907	938	970	22	44
2012-13	918	879	896	898	901	914	924	892	905	935	949	25	48
2011-12	908	840	866	875	887	899	910	883	898	918	933	37	50
Ave.		873	895	902	912	924	939	889	908	939	973	35	45

New Members (Total for the Year - non Charter Members)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Club Ave.	PerCent Growth
2017-18	287	578	857	1948										
2016-17	334	553	858	1889	2548	2624	3134	3717	4207	5193	5745	6551	6.8	-9.3%
2015-16	411	663	1039	2343	2736	3049	3814	4241	4802	5745	6285	7223	7.3	2.3%
2014-15	344	603	957	2045	2603	2929	3428	4061	4573	5572	6310	7059	7.2	-1.1%
2013-14	307	669	957	2305	2686	3001	3514	4160	4640	5909	6269	7134	7.4	2.1%
2012-13	348	670	1354	2106	2664	2911	3599	4155	4496	5766	6133	6987	7.4	5.6%
2011-12	255	532	1146	1786	2347	2629	3226	3960	4738	5317	5872	6619	7.1	
4 Yr Ave	344	599	928	2056	2629	2867	3459	4006	4527	5503	6113	6944	7.1	-2.7%
Ave.	327	610	1024	2060	2597	2857	3453	4049	4576	5584	6102	6929	7.2	-0.1%

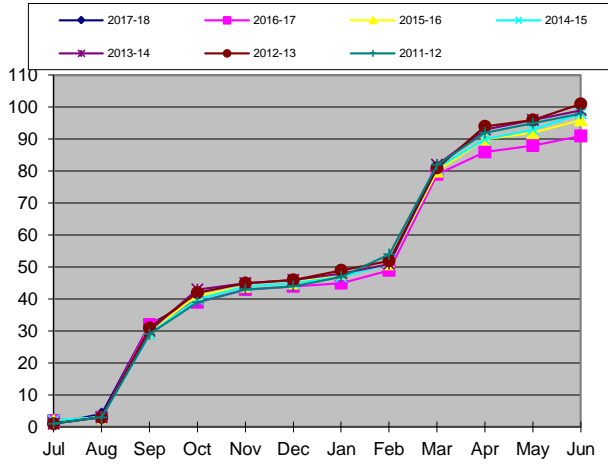
AC Completions

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Club Ave.	PerCent Growth
2017-18	44	102	142	172										
2016-17	50	84	121	165	212	246	318	384	463	530	608	817	0.8	3.3%
2015-16	47	87	138	182	227	257	314	347	432	501	592	791	0.8	-1.2%
2014-15	60	98	137	179	229	258	312	364	437	525	606	801	0.8	-5.4%
2013-14	41	84	122	160	213	245	302	349	422	503	606	847	0.9	6.7%
2012-13	56	90	129	173	222	255	317	362	438	509	597	794	0.8	5.4%
2011-12	48	85	117	161	208	241	303	354	416	481	561	753	0.8	
4 Yr Ave	50	93	135	175	223	254	315	365	444	519	602	803	0.8	-1.1%
Ave.	49	90	129	170	219	250	311	360	435	508	595	801	0.8	1.7%

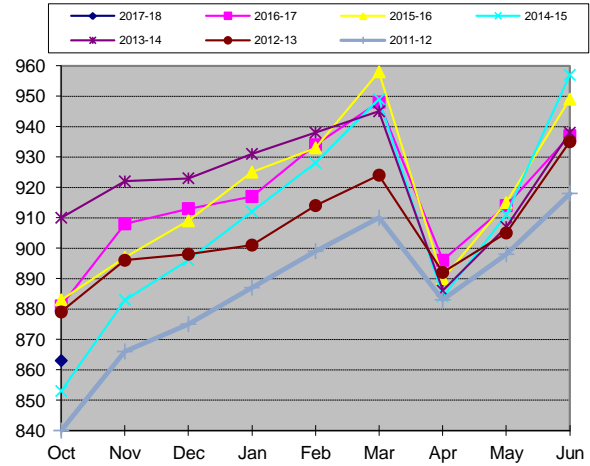
CC Completions

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Club Ave.	PerCent Growth
2017-18	74	184	281	393										
2016-17	98	186	282	382	494	587	724	845	968	1111	1298	1692	1.8	1.0%
2015-16	122	218	309	424	548	618	759	899	1027	1164	1344	1676	1.7	4.5%
2014-15	92	181	262	366	484	573	695	819	978	1116	1273	1604	1.6	-4.2%
2013-14	131	200	292	392	506	588	729	847	995	1132	1309	1674	1.7	3.7%
2012-13	102	188	286	366	473	528	668	770	874	1043	1254	1615	1.7	4.1%
2011-12	77	157	230	331	463	533	654	763	917	1042	1209	1552	1.7	
4 Yr Ave	97	192	284	391	509	593	726	854	991	1130	1305	1657	1.7	0.4%
Ave.	99	188	277	379	495	571	705	824	960	1101	1281	1636	1.7	1.8%

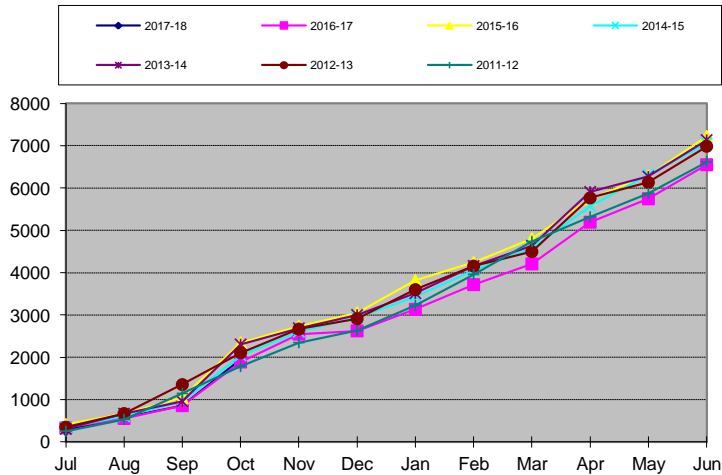
Member Payments (% of Minimum Goal)



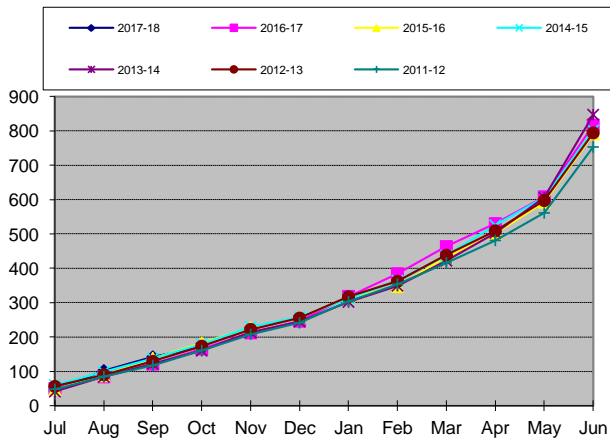
Number of Paid Clubs



New Members (Non Charter)



Total AC Completions



Total CC Completions

