Region 4 Member Payment Projections (2020-2021)

The following serves as a projection of June 30th Member Payment (Month by Month) totals,
based upon current status, and past 4 years trends

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Acutal Member Payment Month end total	12179	12522	12824	13227	13679	14021	25493	25979
(Oct through Mar excludes any Apr payments)								
4 year Average New Members per Month								
November	577							
December	323	323						
January	666	666	666					
February	716	716	716	716				
March	523	523	523	523	523			
Projected March 31 Member Payment total	14984	14750	14729	14466	14202	14021		
Average Semi Annual renewals	10818	10650	10634	10444	10254	10123		
(April to June 72.2% of March 31)								
4 year Average New Members Per Month								
April	1115	1115	1115	1115	1115	1115		
May	602	602	602	602	602	602	602	
June	789	789	789	789	789	789	789	789
Projected Total	28308	27906	27869	27416	26962	26650	26884	26768
Member Payment Goal (Distinguished District)	35902	35906	35906	35906	35906	35906	35906	35906
Projected Member Payment Over Goal	**(7594)**	**(8001)**	**(8037)**	**(8490)**	**(8944)**	**(9256)**	**(9022)**	**(9138)**
(Under Goal)								
Projected Percent of Goal Achieved	79%	78%	78%	76%	75%	74%	75%	75%

Additional Projections to add to arrive at Final June 30 projected value

For October 31 to March 31								
* add total member payments from Oct 1 unpaid clubs	?	?	?	?	?			
* add total member payments from New Clubs	?	?	?	?	?			
(yet to charter prior to March 31)								
* add 72.2% of prior two lines	?	?	?	?	?			
For April 1 to June 30								
* add total member payments from Apr 1 unpaid clubs							?	?
* add total member payments for new Clubs	?	?	?	?	?	?	?	?
(expected to charter in April, May and June)								
Final Projected June 30 total	**?**	**?**	**?**	**?**	**?**	**?**	**?**	**?**