Region 4 Member Payment Projections (2016-2017)

The following serves as a projection of June 30th Member Payment (Month by Month) totals,
based upon current status, and past 4 years trends

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Acutal Member Payment Month end total	14589	15638	16005	16595	17316	17845	32047	32940
(Oct through Mar excludes any Apr payments)								
4 year Average New Members per Month								
November	562							
December	302	302						
January	568	568	568					
February	616	616	616	616				
March	474	474	474	474	474			
Projected March 31 Member Payment total	17111	17598	17663	17685	17790	17845		
Average Semi Annual renewals (April to June 75.5% of March 31)	12919	13286	13336	13352	13431	13473		
4 year Average New Members Per Month								
April	1060	1060	1060	1060	1060	1060		
May	518	518	518	518	518	518	518	
June	821	821	821	821	821	821	821	821
Projected Total	32429	33283	33398	33436	33620	33717	33386	33761
Member Payment Goal (Distinguished District)	37254	37254	37254	37254	37254	37254	37254	37254
Projected Member Payment Over Goal (Under Goal)	(4825)	(3971)	(3856)	(3818)	(3634)	(3537)	(3868)	(3493)
Projected Percent of Goal Achieved	87%	89%	90%	90%	90%	91%	90%	91%

Additional Projections to add to arrive at Final June 30 projected value

For October 31 to March 31								
* add total member payments from Oct 1 unpaid clubs	?	?	?	?	?			
* add total member payments from New Clubs (yet to charter prior to March 31)	?	?	?	?	?			
* add 75.5% of prior two lines	?	?	?	?	?			
For April 1 to June 30								
* add total member payments from Apr 1 unpaid clubs							?	?
* add total member payments for new Clubs (expected to charter in April, May and June)	?	?	?	?	?	?	?	?
Final Projected June 30 total	**?**	**?**	**?**	**?**	**?**	**?**	**?**	**?**